

# REAL ESTATE WEEKLY

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## Nominations in for Deal of the Year

By [rew](#)

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New York City commercial real estate's most prestigious competition, to claim the Real Estate Board of New York's (REBNY's) prize for the top commercial real estate deal of the year, has officially begun.

Submissions are in for REBNY's 2014 Sales Brokers Most Ingenious Deal of the Year Awards, which will be presented on Tuesday, April 28, 2015 at the Sales Brokers Committee's 70th Annual Cocktail Party at Club 101.

"The Ingenious Deal of the Year Awards are REBNY's most coveted prizes for commercial dealmakers, and each year we look forward to the tough competition as the judges determine who has completed the most innovative, creative, and challenging transaction," said Steven Spinola, REBNY President.

"Ranging from retail to education, religious institutions to hotels, and spanning across the boroughs, we received a wide array of transactions, which speaks to the diverse landscape of deals that our members are deftly engineering in this city."

The 2014 nominees include 40 top dealmakers in sales, lease, and finance transactions:

### SALE

"Madison Square Portfolio" – 119-125 West 24th Street, 19 West 24th Street, 13-15 West 27th Street & 45-47 West 27th Street  
Broker: Prince Realty Advisors, LLC – David E. Ash



### DAVID ASH

"The Prince Lumber Relocation" – 61 Ninth Avenue  
Broker: Newmark Grubb Knight Frank – Justin DiMare

"A Two-Year Negotiation Decades in the Making" – 150 East 42nd Street  
Broker: CBRE, Inc. – Scott Gottlieb

"The Eight Year Land Assemblage for the Virgin Hotel and the Avenue of the Americas Residential Condominium" – 1205, 1225 & 1227 Broadway and 846 Avenue of the Americas  
Brokers: Massey Knakal Realty Services – John Ciraulo, Robert A. Knakal

"Metropolitan College of New York Enrolls for the Long Term at 40 Rector Street"  
Brokers: Jones Lang LaSalle (JLL) – Robert Martin, Kenneth Siegel

"Selling Uncertainty: The Sale of 760 Madison Avenue"  
Brokers: Massey Knakal Realty Services – Guthrie Garvin, Paul J. Massey, Jr.

"Dividing the Charities: The Sale of the United Charities Building at 287 Park Avenue South"  
Brokers: Newmark Grubb Knight Frank – Geoffrey Newman, Mark Weiss

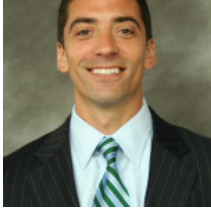
"Divine Intervention or Deal: The Story of the Sale, Repurchase, Rebuilding & Temporary Home for Congregation Habonim" – 44 West 66th Street; 101 West End Avenue  
Brokers: Savills Studley, Inc. – David Carlos, Ira Schuman

"Leasehold Condominium Brain Surgery for Mount Sinai Medical Center" – 150 East 42nd Street.  
Brokers: Cushman & Wakefield, Inc. – Josh Kuriloff, Michael Rotchford, Jonathan R. Serko

“East Meets West – Brooklyn Mirrors Kowloon” – Atlantic Yards (535 Carlton Avenue, Brooklyn, NY)  
Brokers: CBRE, Inc. – Paul Leibowitz, William Shanahan, Darcy Stacom

## **LEASE**

“Etsy Keeps its Faith in Brooklyn” – 117 Adams Street & 55 Prospect Street, Brooklyn, NY  
Brokers: CBRE, Inc. – Freddie Fackelmayer, Christopher Mansfield,



SACHA ZARBA

“A ‘Two-State Solution’ to 11 Madison: Everyone Wins”  
Brokers: CBRE, Inc. – Howard Fiddle, Brad Gerla

“Transformation of 501 Madison Avenue”  
Brokers (Joint): KRW Realty Advisors, LLC – Kevin R. Wang; Colliers International – Robert L. Freedman, Alexander P. Jinishian

“Through the Looking Glass: Representing a Landlord as Tenant” – 430 Park Avenue  
Brokers: Byrnam Wood, LLC – Gordon S. Ogden, Joseph Thanhauser, III

“Window of Opportunity: BNY Mellon’s Recommitment to the Future of Lower Manhattan” – 225 Liberty Street  
Broker: Jones Lang LaSalle (JLL) – Peter Riguardi

“Hudson’s Bay Co. Commits to Major Downtown Consolidation” – 225 Liberty Street & 250 Vesey Street  
Brokers: CBRE, Inc. – Lauren Crowley Corrinet, Michael G. Geoghegan, Stephen B. Siegel

“MediaMath: World Trade Center Redux” – 4 World Trade Center  
Brokers: CBRE, Inc. – Michael Rizzo, Harly Stevens

“Anchor in a Political Storm: The GroupM Deal at 3 WTC”  
Brokers: CBRE, Inc. – Mary Ann Tighe, Gregory Tosko

## **FINANCE**

“252 East 57th Street – An 8.5 Year Financing Odyssey”  
Brokers: The Singer & Bassuk Organization – Kathleen McSharry, Andrew J. Singer, Scott A. Singer

Winners will be judged in the categories of sales, leasing, and finance by a panel of industry leaders. The honors are presented to the dealmakers that demonstrate the most ingenuity, creativity, and professional skill.

The Henry Hart Rice Award, which memorializes Henry Hart Rice, a Most Ingenious Deal of the Year Award winner and five-time Robert T. Lawrence Award recipient, will be presented to the first-place winner. The Robert T. Lawrence Award is the second place award and the Edward S. Gordon Award is the third place award.